

## Message Text

UNCLASSIFIED

PAGE 01 STUTTG 00922 011223Z

ACTION EB-07

INFO OCT-01 CIAE-00 DODE-00 NSAE-00 USIA-15 TRSE-00

EUR-12 ERDA-07 ISO-00 /042 W

-----011224Z 021433 /45

R 311803Z MAY 77

FM AMCONSUL STUTTGART

TO SECSTATE WASHDC 3615

USDOC WASHDC

INFO AMEMBASSY BONN

AMEMBASSY MOSCOW

UNCLAS STUTTGART 922

EXCON FOR COMMERCE

E.O. 11652: N/A

TAGS: ESTC, GW, UR

SUBJ: IKO SOFTWARE EXPORT OF UNIVAC 1100/11 TO

TECHMASHIMPORT MOSCOW

1. THE LOCAL FIRM IKO SOFTWARE SERVICE GMBH, (IKOSS),  
VAIHINGER STRASSE 49, D-7000 STUTTGART, HAS HELD  
DISCUSSIONS WITH EXCON OFFICER ON THE PROPOSED EXPORT  
OF UNIVAC 1100/11 SYSTEM TO THE SOVIET UNION. THE  
PROPOSED SALE IS A MAJOR TRANSACTION WHICH WITH ALL  
ASSOCIATED SUBSYSTEMS AND EQUIPMENT TOTALS 3,111,228.  
OVER 90 PER CENT OF THE EQUIPMENT INVOLVED IS OF US  
ORIGIN; THE REMAINDER IS FROM WEST GERMANY AND BELGIUM.  
IKOSS IS ASSEMBLING THE PACKAGE AND PROVIDING SOFTWARE.

2. THE APPLICANT FOR THE EXPORT PERMIT IN THE SALE  
IS SPERRY WORLD TRADE, INC., 1290 AVENUE OF THE AMERICAS,  
NEW YORK. SPERRY IS ACTING ON BEHALF OF IKOSS. INTER-  
MEDIARIES ARE SPERRY RAND UNIVAC, FINKENWEG, D-6231 SULZ-  
BACH, FRG; DIGITAL EQUIPMENT GMBH, MARCO-POLO-STRASSE 1,  
D-7302 OSTFILDERN 4, FRG; CALCOMP B.V., MAALDERIJ 21,  
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PAGE 02 STUTTG 00922 011223Z

AMSTELVEEN, NETHERLANDS; AND ROHDE SCHWARZ GMBH,  
SEDANSTRASSE 13-17, D-5000 KOELN 1, FRG. THE SOVIET  
CONTRACTOR IS V/O TECHMASHIMPORT, SMOLENSKAJA PL. 32/34,  
121200 MOSCOW G-200; THE ENDUSER IS GIPROKAUTCHUK,  
UL. IBRAGIMOVA 15, 105318 MOSCOW. STATED END-USE ARE  
CIVILSTRUCTURAL CALCULATIONS, PARTICULARLY IN THE PLAN-  
NING AND DESIGN OF CHEMICAL PLANTS.

3. FULL DOCUMENTATION ON THE PROPOSED SALE HAS BEEN PROVIDED TO CONGEN STUTTGART, WITH THE INDICATION THAT EXPORT APPLICATION IS ALREADY UNDERWAY AT BEWT. IKOSS IS KNOWN TO CONGEN AS A RELIABLE CORPORATION ANXIOUS TO COMPLY FULLY WITH US AND GERMAN EXPORT REGULATIONS. (SEE WTDR STUTTGART 805). ON THEIR BEHALF WE WOULD HOPE FOR A REASONABLY PROMPT DECISION ON THE PROPOSED TRANSACTION. IKOSS REALIZES, HOWEVER, THE COMPLEXITIES INVOLVED IN APPROVAL OF A SALE OF THIS SIZE. THEIR MAIN ARGUMENT IN FAVOR OF EXPORT APPROVAL IS THAT SIMILAR EQUIPMENT HAS ALREADY BEEN LEGALLY EXPORTED TO THE SOVIET UNION UNDER CASE NUMBERS 120518; 180509; A180779; AND A184717. THE FIRST OF THESE WAS THE UNIVAC 1106 FOR THE AEROFLOT RESERVATION SYSTEM.

4. CONGEN STUTTGART WOULD APPRECIATE BEING KEPT INFORMED ON ALL ASPECTS OF THIS CASE.  
CARPENTER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** POLICIES, STRATEGIC TRADE CONTROLS, EXPORT LICENSES, COMPUTERS, TRANSACTION CHECKS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 31-May-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
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**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Office:** ACTION EB  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
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**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2311903  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** IKO SOFTWARE EXPORT OF UNIVAC 1100/11 TO TECHMASHIMPORT MOSCOW  
**TAGS:** ESTC, GE, UR, US, IKO SOFTWARE SERVICE GMBH, TECHMASHIMPORT MOSCOW, IKOSS  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009